

Navy International Programs Office

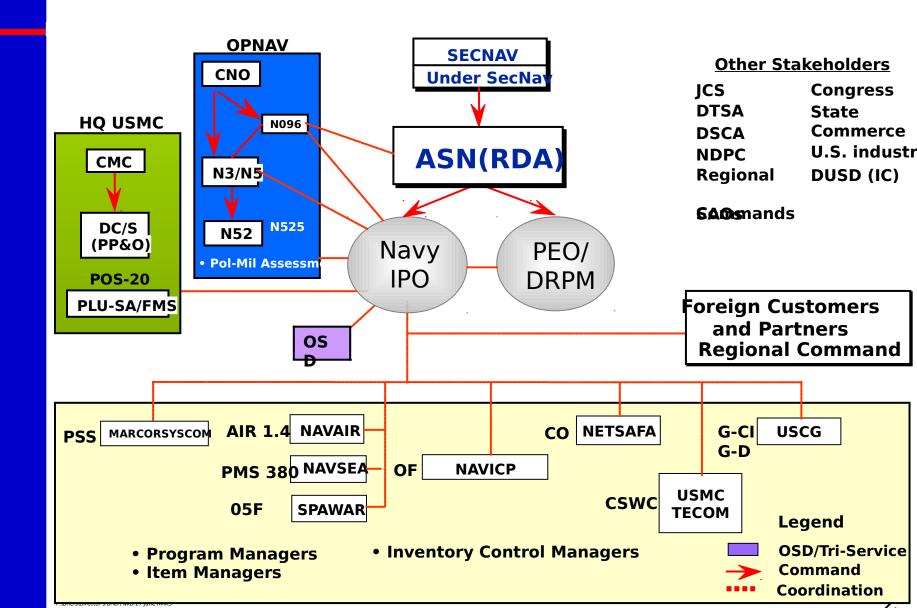
Navy IPO's Support of Deepwater

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P:Briefs (Director's Brief) NIID 27 June RMKS

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Where Do We Fit?



Navy IPO Support of Deepwater

- Navy IPO's Role
- Benefits to Allied and Friendly Nations
- Summary

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Navy IPO's Role

- One of Navy IPO's 2002 Primary Goals
- Team effort between USCG, Commerce Department, and Navy IPO for the past 2 years
- Will assist the USCG with management of its international sales and transfer efforts
- Navy IPO well-positioned to be a "bridge" connecting allied and friendly nations with the USCG and Commerce

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Benefits to Allied and Friendly Nations

- Current Coast Guard assets becoming excess and available for future transfer to allied and friendly nations
 - Ships, aircraft, comm, sensors, logistics to augment Navy IPO's current Ship Transfer Program
 - Larger, varied inventory will allow Navy IPO to offer systems more compatible with the needs of foreign nations
 - Let the Deepwater Team know early on which existing systems are of interest to you

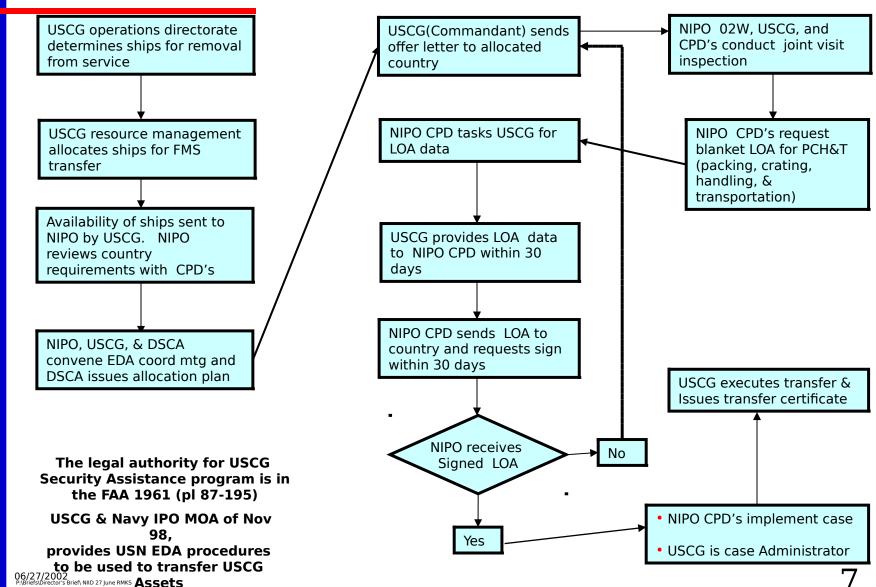
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Benefits to Allied and Friendly Nations

- New Deepwater systems
 - Deepwater Team will work with allied and friendly nations to harmonize requirements and take advantage of economies of scale
 - Allied and friendly nations may find that some Deepwater systems and sub-systems may fill needs within current and planned programs – Navy IPO will help explore those possibilities

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USCG Ship Transfer Process



Summary

- New Deepwater assets are similarly sized and perform similar maritime missions that closely approximates the operational needs of allied and friendly nations
- Navy IPO is committed to reinforce the USCG's efforts
- Navy IPO is an integral part of Team Deepwater along with the Coast Guard, Department of Commerce, Department of State and the System Integrator, the joint venture between Lockheed Martin and Northrup Grumman

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